(Formerly: Rembrandt S.A. Limited) (Reg. No. 1968/006415/08)

CARPE DIEM OFFICE PARK, QUANTUM STREET, STELLENBOSCH 7800 · PO BOX 458, CAPE TOWN 8000 TELEPHONE (021) 888-3300 · · TELEFAX (021) 888-3399 82-5706

TO:

SECURITIES AND EXCHANGE COMMISSION

DIVISION OF CORPORATE FINAN

WASHINGTON D.C. 20549, USA

FAX NO:

091 (202) 942 9626 or

091 (202) 942 9627

FROM:

MARIZA LUBBE

**REMGRO LIMITED** 

**SOUTH AFRICA** 

DATE:

20 JUNE 2002

RE:

**REMGRO LIMITED** 

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(Formerly: Rembrandt S.A. Limited)
(Reg. No. 1988/008415/08)

CARPE DIEM OFFICE PARK, QUANTUM BTREET, BTELLENBOSCH 7500 - PO BOX 458, CAPE TOWN 8000 TELEPHONE (021) 885-3300 - TELEPAX (021) 885-3369

20 June 2002

Securities and Exchange Commission Division of Corporate Finance 450 Fifth Street, N.W. WASHINGTON, D.C. 20549 United States of America

## RE: REMGRO LIMITED (FILE NO 82-5106) -- RULE 12g3-2(b)

Ladies and Gentlemen

In connection with Remgro Limited's (the "Company's") exemption pursuant to rule 12g3-2(b) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), enclosed please find 5 copies of the Company's press release regarding the audited consolidated results of the Company for the year ended 31 March 2002.

This information is being furnished under paragraph (b)(1)(i) of Rule 12g3-2 of the Exchange Act with the understanding that such information and documents will not be deemed "filed" with the Commission or otherwise subject to the liabilities of Section 18 of the Exchange Act.

Please call the undersigned at telephone number (2721) 888 3311 or Robert M Chilstrom of Skadden, Arps, Slate, Meagher & Florn LLP in New York at 212-735-2588 if you have any comments or questions regarding the enclosures.

Please date stamp the enclosed copy of this letter and return to Mr Chilstrom at Skadden, Arps, Slate, Meagher & Flom LLP at 4 Times Square, New York, NY, 10036-6522.

Very truly yours

M Lubbe Company Secretary

cc: Mr Robert M. Chilstrom

Ms Figen Inal Ms Sophie Kozuch Ms Melissa Atheneos

### PROFIT ANNOUNCEMENT

# **REMGRO LIMITED**

Registration number 1968/006415/06 ISIN ZAE000026480 Share Code REM

# AUDITED CONSOLIDATED RESULTS FOR THE YEAR ENDED 31 MARCH 2002

+ 33.9% INCREASE IN HEADLINE EARNINGS PER SHARE:

INCREASE IN ORDINARY DIVIDEND PER SHARE: 27%

100 CENTS SPECIAL DIVIDEND PER SHARE:

FIVE YEAR COMPOUND GROWTH RATES: (pro forma)

- HEADLINE EARNINGS PER SHARE

21% per annum 22% per annum - ORDINARY DIVIDEND PER SHARE

(ANNOUNCEMENT)

| ASRIDGED CONSOLIDATED BALANCE SHEET  ASSETS  Property, plant and equipment 2 056 2 007 Investment properties 20 20 20 Goodwill and trade marks 2 687 2 834 Investments - Associated companies 16 958 13 164 - Other 115 115 115 115 115 115 115 115 115 11   |
|--|
| Property, plant and equipment   2 056   2 007     Investment properties   20   20     Goodwill and trade marks   2 687   2834     Investments - Associated companies   16 958   13 164     Other   115   115     Loans   12   10     Deferred taxation   17   9     Current assets   4 435   3 395     (Includes cash and cash equivalents of R2 697 million (2001: R1 810 million))    Total assets   26 300   21 554     EQUITY AND LIABILITIES     Interest of own members   24 047   19 387     Total stareholders' equity   24 992   20 177     Interest-bearing loans   151   300     Other non-current liabilities   169   99     Other current liabilities   988   978     Total equity and llabilities   26 300   21 554    Net asset value per share (Rand)     (attributable to own members)   - At book value   R46.07   R37.14     - Allowing for market value/directors' valuation of investments   R89.50   R64.32     R64.32   R64.32     R64.32   R64.32     R64.32   R64.32     R64.32   R64.32     Company   R6 |
| Investment properties   20   20   20   Goodwill and trade marks   2 687   2834   Investments - Associated companies   16 958   13 164   - Other   115   11 |
| Goodwill and trade marks   2 687   2 834     Investments - Associated companies   16 958   13 164     Other   115   115     Loans   12   10     Deferred taxation   17   9     Current assets   4 435   3 395     (Includes cash and cash equivalents of R2 697 million (2001: R1 810 million))    Total assets   26 300   21 554  |
| Investments - Associated companies   |
| Other  |
| Loans  |
| Deferred taxation  |
| Current assets.       4 435       3 395         (Includes cash and cash equivalents of R2 697 million (2001: R1 810 million))       26 300       21 554         EQUITY AND LIABILITIES         Interest of own members       24 047       19 387         Minority interest       945       790         Total shareholders' equity       24 992       20 177         Interest-bearing loans       151       300         Other non-current liabilities       169       99         Other current liabilities       988       978         Total equity and liabilities       26 300       21 554         Net asset value per share (Rand) (attributable to own members)       R46.07       R37.14         - Allowing for market value/directors' valuation of investments and listed subsidiary companies       R89.50       R64.32  |
| Total assets   26 300   21 554   |
| Total assets         26 300         21 554           EQUITY AND LIABILITIES         Laterest of own members         24 047         19 387           Minority interest         945         790           Total shareholders' equity         24 992         20 177           Interest-bearing loans         151         300           Other non-current liabilities         169         99           Other current liabilities         988         978           Total equity and llabilities         26 300         21 554           Net asset value per share (Rand)<br>(attributable to own members)         R46.07         R37.14           - At book value         R46.07         R37.14           - Allowing for market value/directors' valuation of investments<br>and listed subsidiary companies         R89.50         R64.32   |
| EQUITY AND LIABILITIES Interest of own members . 24 047 19 387 Minority interest . 945 790 Total shareholders' equity . 24 992 20 177 Interest-bearing loans . 151 300 Other non-current liabilities . 169 99 Other current liabilities . 988 978  Total equity and liabilities . 26 300 21 554  Net asset value per share (Rand) (attributable to own members) - At book value . R46.07 R37.14 - Allowing for market value/directors' valuation of investments and listed subsidiary companies . R89.50 R64.32  |
| Interest of own members 24 047 19 387  Minority interest 945 790  Total shareholders' equity 24 992 20 177  Interest-bearing loans 151 300  Other non-current liabilities 169 99  Other current liabilities 988 978  Total equity and llabilities 26 300 21 554  Net asset value per share (Rand) (attributable to own members)  - At book value . R46.07 R37.14  - Allowing for market value/directors' valuation of investments and listed subsidiary companies R89.50 R64.32  |
| Interest of own members 24 047 19 387  Minority interest 945 790  Total shareholders' equity 24 992 20 177  Interest-bearing loans 151 300  Other non-current liabilities 169 99  Other current liabilities 988 978  Total equity and llabilities 26 300 21 554  Net asset value per share (Rand) (attributable to own members)  - At book value . R46.07 R37.14  - Allowing for market value/directors' valuation of investments and listed subsidiary companies R89.50 R64.32  |
| Minority interest 945 790 Total shareholders' equity 24 992 20 177 Interest-bearing loans 151 300 Other non-current liabilities 169 99 Other current liabilities 988 978 Total equity and liabilities 26 300 21 554  Net asset value per share (Rand) (attributable to own members) - At book value . R46.07 R37.14 - Allowing for market value/directors' valuation of investments and listed subsidiary companies R89.50 R64.32  |
| Total shareholders' equity Interest-bearing loans Other non-current liabilities Other current liabilities 169 99 Other current liabilities 988 978  Total equity and liabilities 26 300 21 554  Net asset value per share (Rand) (attributable to own members) - At book value - Allowing for market value/directors' valuation of investments and listed subsidiary companies  R89.50 R64.32  |
| Interest-bearing loans 151 300 Other non-current liabilities 169 99 Other current liabilities 988 978  Total equity and liabilities 26 300 21 554  Net asset value per share (Rand) (attributable to own members) - At book value . R46.07 R37.14 - Allowing for market value/directors' valuation of investments and listed subsidiary companies . R89.50 R64.32  |
| Other non-current liabilities 169 99 Other current liabilities 988 978  Total equity and liabilities 26 300 21 554  Net asset value per share (Rand) (attributable to own members) - At book value . R46.07 R37.14 - Allowing for market value/directors' valuation of investments and listed subsidiary companies . R89.50 R64.32   |
| Other current liabilities 988 978  Total equity and liabilities 26 300 21 554  Net asset value per share (Rand) (attributable to own members) - At book value  |
| Total equity and liabilities  26 300  21 554  Net asset value per share (Rand) (attributable to own members)  - At book value  - Allowing for market value/directors' valuation of investments and listed subsidiary companies  R89.50  R64.32   |
| Net asset value per share (Rand) (attributable to own members) - At book value   |
| (attributable to own members)  - At book value  - Allowing for market value/directors' valuation of investments and listed subsidiary companies  R89.50  R64.32  |
| 2002 2001  |
| 2002 2001  |
| ABRIDGED CASH FLOW STATEMENT R million R million   |
| Cash flow from operating activities  |
| Taxation paid  |
| Dividends received   |
| Dividends paid   |
| Net cash inflow from operating activities  |
| Investing activities   |
| Financing activities   |
| Net increase in cash and cash equivalents  |
| Cash and cash equivalents at the beginning of the year   |
| Cash and cash equivalents at the end of the year   |
|  |

| ABRIDGED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY                            | 2002<br>R million | 2001<br>R million |
|---|-------------------|-------------------|
| Balance at 1 April 2001 - as previously reported                                | 19 536            | 12 556            |
| Prior year adjustments  | (149)             | (133)             |
| Adjusted balance at I April   | 19 387            | 12 423            |
| Net profit for the year   | 3 532             | 6 574             |
| Dividends paid  | (934)             | (292)             |
| Exchange rate adjustments   | 2 131             | 892               |
| Change in interests in subsidiary companies, associated                         |                   |                   |
| companies and joint ventures  | 1                 | (51)              |
| Change in reserves of associated companies and other non-distributable reserves | (70)              | (159)             |
| Balance at 31 March 2002  | 24 047            | 19 387            |
| ABRIDGED CONSOLIDATED INCOME STATEMENT  | 2002<br>R million | 2001<br>R million |
| ABRIDGED CONSULIDATED INCOME STATEMENT  | Killing           | K million         |
| Revenue of the Company and its subsidiaries                                     | 8 441             | 7 358             |
| Operating profit before depreciation  | 1 000             | 740               |
| Depreciation , ,  | (184)             | (169)             |
| Finance costs   | (58)              | (67)              |
| Profit from normal operations   | 758               | 504               |
| Amortisation of goodwill  | (138)             | -                 |
| Exceptional items   | (20)              | 1 523             |
|   | 600               | 2 027             |
| Taxation  | 172               | 109               |
| Profit after tax of the Company and its subsidiaries                            | 428               | 1 918             |
| Share of after-tax profit of associated companies                               | 3 255             | 4 765             |
| - Profit from normal operations   | 3 881             | 2 901             |
| - Amortisation of goodwill  | (276)             | (159)             |
| - Exceptional items   | (350)             | 2 023             |
|   | (555)             |                   |
| Group profit after tax  | 3 683             | 6 683             |
| Minority interest   | 151               | 109               |
| Net profit for the year   | 3 532             | 6 574             |
| Reconciliation of headline earnings:  |                   |                   |
| Basic earnings - Net profit for the year  | 3 532             | 6 574             |
| Plus/(minus) – portion attributable to own members:                             |                   | 7211              |
| - Amortisation of goodwill  | 414               | 160               |
| - Exceptional items   | **                | 159               |
| - Net surplus, after taxation, on disposal of property, plant                   | 351               | (3 541)           |
| 4   | (25)              | 10                |
| and equipment   | (35)              | (6)               |
| - Omer   . , , . , , , , , , , , , , , , , , ,                                  | 15                | 9                 |
| Headline earnings   | 4 277             | 3 195             |

| EARNINGS AND D   | IVID)  | END    | S PE     | R SH               | ARF   | <u>;</u> |           |       |              |     |   |   | 2002<br>Cents             | 2001<br>Cents             |
|--|--------|--------|----------|--------------------|-------|----------|-----------|-------|--------------|-----|---|---|---------------------------|---------------------------|
| Headline earnings  |        | _      |          |                    |       | _        | _         |       |              | _,  |   |   | 819.3                     | 612.1                     |
| - Diluted  |        |        |          |                    |       |          |           |       |              |     |   |   | 817.8                     | 611.6                     |
| Basic earnings .   |        | _      |          |                    |       | _        |           |       |              |     | _ |   | 676.6                     | 1 259.4                   |
| - Diluted  | •      | -      |          |                    | -     |          |           | ,     |              | ·   | • |   | 675.3                     | 1 258.5                   |
| Dividends  |        |        |          |                    |       |          |           |       |              |     |   |   |                           |                           |
| Ordinary   |        |        | _        |                    |       |          |           |       |              |     |   |   | 206.00                    | 162.00                    |
| - Interim  |        |        |          |                    |       | •        |           |       | ,            |     |   |   | 73.00                     | 56.00                     |
| - Final  |        |        | •        |                    | •     |          | -         |       |              |     |   |   | 133.00                    | 106.00                    |
| Special  | •      | •      | ٠        | •                  | •     | -        | •         |       | •            | •   |   |   | 100.00                    |                           |
| ADDITIONAL INFO  | DRM.   | ATIC   | <u>N</u> |                    |       |          |           |       |              |     |   |   | 2002                      | 2001                      |
| Shares in issue  |        |        |          |                    |       |          |           |       |              |     |   |   |                           |                           |
| - Ordinary shares of 1 - Unlisted B ordinary                         |        |        | 0 cen    | Is <del>c</del> ac | h .   | -        | •         |       | •            | •   |   |   | 486 493 650<br>35 506 352 | 486 493 650<br>35 506 352 |
| Total  |        |        |          |                    |       | ,        |           |       |              |     |   |   | 522 000 002               | 522 000 002               |
| - In determining the h   |        |        |          |                    |       | ·        | _         | _     |              |     |   | • |                           |                           |
| share incentive sche   | me.    |        |          |                    |       |          |           |       |              |     |   |   | 2002<br>R million         | 2001<br>R million         |
| Associated   |        |        |          |                    |       |          |           |       |              |     |   |   |                           |                           |
| - Book value   | -      | •      | •        | •                  | •     | •        | •         | ٠     | •            | •   | ٠ | • | 6 766<br>10 786           | <i>5</i> 780              |
| Other  | -      | •      | •        | •                  | •     | •        | •         | •     |              | •   | • | • | 10 /80                    | 9 <b>9</b> 43             |
| - Book value   |        |        |          |                    |       |          |           |       |              |     |   |   | 50                        | 50                        |
| - Market value .   |        |        |          |                    | -     | •        |           |       |              |     |   |   | 136                       | 131                       |
| Unlisted investments Associated                                      |        |        |          |                    |       |          |           |       |              |     |   |   |                           |                           |
| - Book value   |        |        |          |                    |       |          |           | _     |              |     |   |   | 10 192                    | 7 384                     |
| - Directors' valuation   |        |        |          |                    |       |          |           |       |              |     |   |   | 30 895                    | 18 442                    |
| Other  |        |        |          |                    |       |          |           |       |              |     |   |   | 4-                        |                           |
| <ul><li>Book value .</li><li>Directors' valuation</li></ul>          | •      | •      | •        | •                  | •     | -        | •         | •     | •            | •   | • | • | 65<br>73                  | 65<br>36                  |
| - Directors variation  | •      | •      | •        | ٠                  | •     | •        | •         | •     | •            | •   | • | • |                           | 75                        |
| Additions to and repl  |        |        |          |                    |       |          |           | ipme  | ent          |     |   |   | 185                       | 172                       |
| Additions to and repl  |        | ent o  | I inve   | stme               | nt pi | roper    | ties      | •     | -            | •   | • | • | <u>-</u>                  | 4                         |
| Capital commitments<br>(Including amounts au                         |        | ed. bi |          | vet c              | ontra |          | for)      | •     | •            | •   | ٠ | • | 112                       | 100                       |
| , –  |        | , _,   |          | ,                  |       |          | ,         | •     | ,            |     |   |   |                           | I                         |
| Dividends received   |        |        | ,        | <b>.</b> .         |       |          |           |       |              |     |   |   | _                         |                           |
| <ul><li>Dividends included :</li><li>Dividends from asso</li></ul>   |        |        |          |                    | off c | anima    | ,<br>* im | etrac | 5 <b>7</b> 0 | •   | • | • | 8<br>1 469                | 33                        |
| - Dividends from asso  | CINCEC | COM    | panie    | 3 SC(-             | OII 9 | Rams     | ≀ тт∧е    | sune: | a ta         | •   | - | • | 1 407                     | 1 482                     |
| Interest received<br>From unlisted investm<br>(Included in operating |        |        | posit    | i .                | -     |          |           | -     |              | , • |   | • | 235                       | 108                       |

| ADDITIONAL INFORMATION - (Continued)   |        |       |       |       |     |     | 2002<br>R million | 2001<br>R <u>milli</u> on |
|--|--------|-------|-------|-------|-----|-----|-------------------|---------------------------|
| Exceptional items  |        |       |       |       |     |     | · <del></del>     |                           |
| Exceptional items of subsidiary companies consist of the   | ıe fol | lowi  | ng:   |       |     |     |                   |                           |
| Net capital surplus/(loss) on the sale of investments a  | nd bu  | ısine | sses  |       |     |     | (18)              | 1 518                     |
| Other  |        |       |       |       | -   | . : | (2)               | 5                         |
| Total before taxation - per income statement .   |        |       |       |       |     |     | (20)              | 1 523                     |
| Taxation   |        | -     |       |       |     |     | 18                | (3)                       |
| Total after taxation   |        |       |       |       |     |     | (2)               | 1 520                     |
| Attributable to minorities   |        |       |       |       |     |     | ' ĭ               | (2)                       |
| Attributable to own members  |        |       |       |       | •   | •   | (1)               | 1 518                     |
| Share of exceptional items of associated companies -   | - per  | ínco  | me si | taten | ent |     | (350)             | 2 023                     |
| Restructuring costs  |        |       |       |       |     |     | (148)             | (273)                     |
| Capital surplus on redemption of convertible preferen  | ce sh  | ares  | in    |       |     |     | ) '               | ` ,                       |
| and the second s |        |       |       |       |     |     | -                 | 2 202                     |
| Net capital loss on sale of investments and businesses   |        |       |       | ,     |     |     | (250)             | -                         |
| •  |        |       |       |       |     |     | (19)              | (43)                      |
| Other  | •      |       |       |       |     |     | , , ,             | (42)                      |
| Other  | :      |       |       |       |     |     | 65                | 123                       |
|  |        | •     |       |       |     | •   | 65                |                           |

#### COMMENTS

#### 1. ACCOUNTING POLICIES

The annual financial statements are prepared mainly on the historical cost basis, in accordance with South African Statements of Generally Accepted Accounting Practice and incorporates accounting policies which, with the exception of accounting for property, plant and equipment, investment properties and employee benefits, are consistent in all respects with those of the previous financial year.

#### 2. RESTATEMENT OF COMPARATIVE FIGURES

The accounting policy in respect of accounting for investment properties has been changed to comply with the amended South African Statement of Generally Accepted Accounting Practice (AC 135). Investment properties are accounted for as long-term investments and are stated at cost less accumulated depreciation. Buildings are depreciated on a straight-line basis over their expected useful lives. This represents a change in accounting policy as investment properties were previously accounted for at cost.

Rainbow Chicken Limited (Rainbow) has changed its accounting policy in respect of property, plant and equipment. Effective 1 April 2001, land and buildings are accounted for on the historical cost basis whereas previously they were revalued.

During 2002 the Group implemented AC 116 (revised) in respect of employee benefits.

Remgro's comparative figures have been restated.

#### 3. RESULTS

#### Headline earnings

Headline earnings reflected growth of 33.9%, from R3 195 million to R4 277 million. The contribution of the tobacco interests increased by 35.7% to R2 088 million of which R427 million was as a result of the weaker rand. Financial services are now the second largest source of earnings, contributing R958 million or 22.4% of total headline earnings. Included in the combined contribution of R821 million by FirstRand Limited (FirstRand) and RMB Holdings Limited (RMBH) is an amount of R110 million relating to "abnormal" exchange profits during the six months to 31 December 2001. ABSA Group Limited's contribution decreased, from R234 million to R179 million, whilst Remgro's share of Sage Group Limited's results, according to South African Statements of Generally Accepted Accounting Practice (GAAP), was negative in the amount of R42 million.

The contribution of the industrial interests also increased, mainly as a result of the improved earnings of Malbak Limited (Malbak), Dorbyl Limited and Rainbow. The contribution of the mining interests was lower as a result of the exchange of the interests in Billiton Plc and Gold Fields Limited (Gold Fields) for shares in FirstRand and RMBH. However, both Gencor Limited and Trans Hex Group Limited performed well.

#### - Basic earnings

Basic earnings decreased from R6 574 million to R3 532 million, mainly as a result of the inclusion in the previous financial year of a surplus of R1 371 million in respect of the sale of the interests in Billiton Plc and Gold Fields and a further surplus of R2 202 million relating to R&R Holdings exercising its put option over one half of the BAT convertible redeemable preference shares in June 2000. The attributable amortisation of goodwill by subsidiaries and associated companies was R255 million higher than in the previous year.

| 4. REVENUE                                | 2002           | 2001           |
|---|----------------|----------------|
| - of the Company and its subsidiaries     | R million      | R million      |
| Revenue, excluding dividends and interest | 6 729<br>1 712 | 5 735<br>1 623 |
| Total revenue                             | 8 441          | 7 358          |

5.

|                       |      |        |       |     |   |  |   |   | 2002      |     | 2001      |     |
|-----------------------|------|--------|-------|-----|---|--|---|---|-----------|-----|-----------|-----|
| SOURCE OF HEAD        | LIN  | E EA   | RNIN  | IGS |   |  |   |   | R million | %_  | R million | %   |
| Trade mark interests  |      |        |       |     |   |  |   |   | 2 167     | 51  | 1 598     | 50  |
| Financial services .  | ,    |        |       |     |   |  |   |   | 958       | 22  | 241       | 8   |
| Industrial interests. |      |        |       |     |   |  |   |   | 570       | 13  | 364       | 11  |
| Mining interests .    |      |        |       |     |   |  |   |   | 306       | 7   | 823       | 26  |
| Corporate finance and | othe | r inte | rests |     | ٠ |  | • | • | 276       | 7   | 169       | 5   |
|                       |      |        |       |     |   |  |   |   | 4 277     | 100 | 3 195     | 100 |

#### 6. TOBACCO

Remgro's tobacco interests are represented by a one-third shareholding in R&R Holdings Luxembourg (R&R). The other two-thirds are held by Compagnie Financière Richemont AG (Richemont).

During the comparative period, R&R exercised its put option in respect of one half of its holding of BAT preference shares, reducing its effective interest in that company from 35.0% to 31.6% in June 2000. In terms of the Rembrandt Group Limited restructuring during 2000, the non-tobacco assets of R&R, including the proceeds of the aforementioned redemption, were transferred to R&V Holdings Limited, Jersey (R&V) of which VenFin Limited holds one-third and Richemont two-thirds. In R&R's results for the comparative twelve months, the income attributable to the redeemed BAT preference shares and other non-tobacco assets was allocated to R&V. In the period under review, R&R has equity accounted its effective 31.5% interest in BAT for the full twelve months period.

In line with the practice adopted in the prior year, R&R's share of BAT's earnings for the twelve months to 31 March 2002 is based on BAT's results for the twelve months period to 31 December 2001, adjusted to eliminate the results for the quarter to 31 March 2001 and to include the results for the quarter to 31 March 2002. After elimination of exceptional items and goodwill amortisation, R&R's contribution to Remgro's headline earnings is made up as follows:

| Adjusted attributable profit of BAT for the year  | 2002<br>£ million<br>1 456 | 2001<br>£ million<br>1 352 |
|---|----------------------------|----------------------------|
| R&R's share of the adjusted attributable profit of BAT for the period 1 April 2000 to 7 June 2000 |                            | 80                         |
| R&R's share of the adjusted attributable profit of BAT for the                                    | _                          | 80                         |
| twelve months to 31 March 2002 (2001: 8 June 2000 to 31 March 2001)                               | 459                        | 354                        |
| R&R's other income  | 3                          | 4                          |
|   | 462                        | 438                        |
| Less: Portion allocated to R&V Holdings   |                            | (11)                       |
| R&R's headline earnings for the year to 31 March  | 462                        | 427                        |
| Remgro's 33 <sup>1</sup> / <sub>3</sub> % share thereof   | 154                        | 142                        |
|   | R million                  | R million                  |
| Translated at an average £/R rate of 13.5592 (2001: 10.8046)                                      | 2 088                      | 1 <i>5</i> 39              |

BAT has a 15% share of the global cigarette market. It is the second largest international tobacco company and is the market leader outside of the United States. It has an impressive market position in Latin America and a robust position in all other regions. With its strong broad-based portfolio of international, regional and local brands, BAT has the platform for achieving its vision to establish leadership of the global tobacco industry.

In the twelve months to 31 December 2001, shipments of BAT's international brand cigarettes grew by 3% but overall group sales volumes remained consistent with the prior year at 807 billion cigarettes. Europe recorded good growth of 7%, predominantly in the central and eastern European markets, but this was offset by small declines in the other regions. Despite flat sales volumes, net revenues were up by 4% to £12 039 million with increases being recorded in all regions except for Asia-Pacific. In addition to the increase in net sales revenue, the shift in brand mix resulted in the improved operating profit and margins compared to the prior year.

BAT's four principal global brands, Lucky Strike, Kent, Dunhill and Pall Mall, achieved an overall growth of more than 10%, with "light" blends growing by 11%. Strategically BAT continues to shift its brand mix towards more profitable segments of the tobacco market, being the international and premium priced brands and the "lights" category. The effect of this has beneficially impacted operating profit and margins.

Earnings per share on an adjusted basis, (after elimination of exceptional items and goodwill amortisation) which is regarded by BAT as being the most comparable measure of the company's performance, increased by 9% in BAT's financial year ended 31 December 2001 and by 10% in the quarter ended 31 March 2002.

#### 7. INVESTMENTS

The most important changes during the year under review were as follows:

#### Lenco Holdings Limited (Lenco)

During May 2001, Lenco unbundled its shareholding in Malbak and thereafter, in terms of an offer made to minority shareholders, became a wholly-owned subsidiary of Lenco (Pty) Limited. The latter was subsequently put into voluntary liquidation and the assets were distributed to the two shareholders of Lenco (Pty) Limited in such a manner that Remgro received Malbak shares and the other shareholder all the shares in Lenco.

#### Malbak Limíted (Malbak)

As a result of the liquidation of Lenco (Pty) Limited and further acquisitions, Remgro's direct interest in Malbak increased by 9.1% to 58.0%.

During the past financial year, Malbak and Nampak Limited (Nampak) issued a joint cautionary announcement stating that the two companies entered into negotiations regarding a possible merger.

It was subsequently announced that an agreement had been reached that Nampak, subject to certain suspensive conditions, will make a formal offer to Malbak shareholders to acquire their total shareholding of Malbak.

The transaction has been approved conditionally by the Competition Authorities. Certain further suspensive conditions have yet to be met.

Due to the potential dilution of Remgro's effective interest in the larger packaging group, Malbak was not consolidated in the year under review but equity accounted as in the past.

#### Trans Hex Group Limited (Trans Hex)

On 28 February 2002, Trans Hex issued 16 million unsecured 13.5% participating compulsory convertible debentures to Mvelaphanda Diamonds (Proprietary) Limited (Mvelaphanda). After conversion of these debentures Mvelaphanda will have an interest of approximately 19.4% in Trans Hex. On 31 March 2002, Remgro's diluted interest was 35.2%.

Mvelaphanda also has an option to acquire 5 million shares in Trans Hex from Remgro which could further dilute Remgro's interest to 30.2%.

### Robertsons Holdings (Pty) Limited (Robertsons)

On 12 September 2001 it was announced that Robertsons and Unilever Plc (Unilever) had agreed in principle to restructure their interests in the existing joint venture between Robertsons and Bestfoods Europe. This proposal was a direct result of Unilever's acquisition of Bestfoods' global interests.

All the necessary conditions were met and the new Unilever Bestfoods Robertsons venture, in which Robertsons holds 41%, was established with effect from 1 April 2002.

#### DIRECTORATE

Mr PK Harris was appointed as a non-executive director on 28 November 2001.

#### SECRETARY

On 28 November 2001, Mrs M Lubbe was appointed as Company Secretary in the place of Mr JC Engelbrecht who has retired.

#### STRATE

The Company's shares were transferred to the new STRATE system of electronic settlement on 12 November 2001.

Shareholders who have not yet dematerialised their shares are advised to do so immediately, or at least before the closure of the Dispossessed Members Fund. It is not the intention of STRATE to continue with this fund after September 2002.

#### **DIVIDENDS**

#### Declaration of Dividend No 4

Notice is hereby given that a final dividend of 133 cents per share has been declared in respect of both the ordinary shares of one cent each and the unlisted B ordinary shares of ten cents each, for the financial year ended 31 March 2002.

Together with the interim dividend of 73 cents per share paid during January 2002, total dividends for the financial year amounted to 206 cents per share.

#### Declaration of Special Dividend

Notice is hereby given that a special dividend of 100 cents per share has been declared in respect of both the ordinary shares of one cent each and the unlisted B ordinary shares of ten cents each.

### Dates of importance:

| Last day to trade in order to participate in the final and special dividend | Thursday, 8 August 2002 |
|---|-------------------------|
| Trading on or after this date will be ex the final and special dividend     | Monday, 12 August 2002  |
| Record date   | Friday, 16 August 2002  |
| Payment date  | Monday, 19 August 2002  |

On payment date, if so mandated, dividends due to holders of certificated securities will either be transferred electronically to bank accounts or, alternatively, cheques will be posted to their registered addresses.

Dividends in respect of dematerialised shareholdings will be credited to shareholders' accounts with their Central Securities Depositary Participant (CSDP) or broker.

Shareholders may not dematerialise or rematerialise their holdings of ordinary shares between Friday, 2 August 2002 and Friday, 16 August 2002, both days inclusive.

The Annual Report will be posted to members during July 2002.

Signed on behalf of the Board of Directors.

Johann Rupert Chairman

Thys Visser
Chief Executive Officer / D.

Chief Executive Officer / Deputy Chairman

Stellenbosch 19 June 2002

# **DIRECTORATE AND ADMINISTRATION**

## **Directors**

Johann Rupert\* (Chairman),

MH Visser (Deputy Chairman/Chief Executive Officer),

P E Beyers\*, W E Bührmann, G D de Jager\*,

J W Dreyer\*, P J Erasmus\*, D M Falck, P K Harris\*, E de la H Hertzog\*,

E Molobi\*, J F Mouton\*, J A Preller (Mrs),

F Robertson\*, P G Steyn\*, T van Wyk

(\*Non-executive)

Secretary
M Lubbe (Mrs)

# Listing

JSE Securities Exchange South Africa Sector: Diversified Industrial

American depositary receipt (ADR) program
Cusip number 75956M107 ADR to ordinary share 1:1

# Depositary

The Bank of New York, 620 Avenue of the Americas, New York NY 10011

# Business address and registered office

Carpe Diem Office Park, Quantum Street, Techno Park, Stellenbosch 7600, (P O Box 456, Stellenbosch 7599)

## **Transfer Secretaries**

Computershare Investor Services Limited, 41 Fox Street, Johannesburg 2001, (P O Box 61051, Marshalltown 2107)

### **Auditors**

PricewaterhouseCoopers Inc.

### Sponsor

Rand Merchant Bank Corporate Finance

#### Website

www.remgro.com

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